

FIRSTCITYBanker

Volume 2

December 1982

Number 12

FROM THE DESK OF JOHN POPE . . .

The holiday season is upon us, and it is during this time of year that we must be more cautious with our valuables and belongings. During your working hours, remember to keep your purses and brief cases closed and in a location that is out of view. A purse in an unoccupied office or a wallet left laying on a desk is a prime target for theft.

Ladies, when you are out shopping, do not leave your purse unattended while looking at items. It only takes a second for someone to "grab it and run," but it may take you several days, or even weeks, to cancel credit cards, replace your driver's license, stop payment on stolen checks, etc., to say nothing of losing items that cannot be replaced.

I also want to remind you that soliciting is not allowed in the bank. This seems to become more of a problem during the holiday season. If you see someone in the bank who looks a little suspicious, ask if you can help them. They may very well be a customer in need of assistance, but they could be someone who has no business in the bank and may leave on their own accord knowing that someone has noticed them.

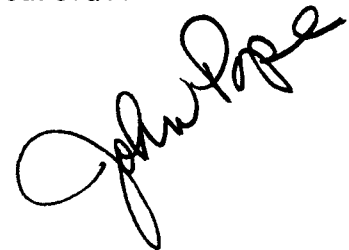
If you are approached by a solicitor, try to find out the person's name and the company they are representing, and ask them to leave the bank. Then report the incident to Security immediately. The security guards' numbers are:

Ray Clark - 397-6252
Bob Long - 397-6084
John Pope - 397-6096

If you are working late or on weekends, be sure to lock your office door. It will give you some advance warning if someone is trying to enter your office. If you need to report a security problem at a time other than regular banking hours, call:

The United Security Service - 397-6177

I am sure a lot of you are saying "this will never happen to me," and I sincerely hope it does not. In any case, it never hurts to be a little more careful.



Merry
Christmas

THE BOARD OF DIRECTORS AT
FIRST CITY PROMOTES FIVE AND
ELECTS THREE NEW OFFICERS

William R. McFarland has been promoted to senior vice president, data processing. Bill is a graduate of The University of Texas with a BBA in finance. He has also attended the Stonier Graduate School of Banking. Bill is an active member of the Westlake Hill Presbyterian Church, served in the United States Navy, and is a Vietnam Era veteran. In 1969 he joined First City as a computer operator. He has served as senior programmer, assistant cashier, assistant vice president, and in 1980 was promoted to director of data processing.

John Beard has been promoted to vice president, data processing. He joined First City in 1976 as a systems analyst. John joined First City with 15 years prior experience in data processing programming. In 1977 he was promoted to data systems officer and in 1979 to assistant vice president. He has attended The University of Texas and is a graduate of the Business of Banking School, Cornell University.

Ken Johnson has been promoted to vice president, data processing. Ken joined First City as a computer operator in 1972. In 1975 he was promoted to data processing operations officer and in 1979 to assistant vice president. He holds a BA in general business from The University of Texas.

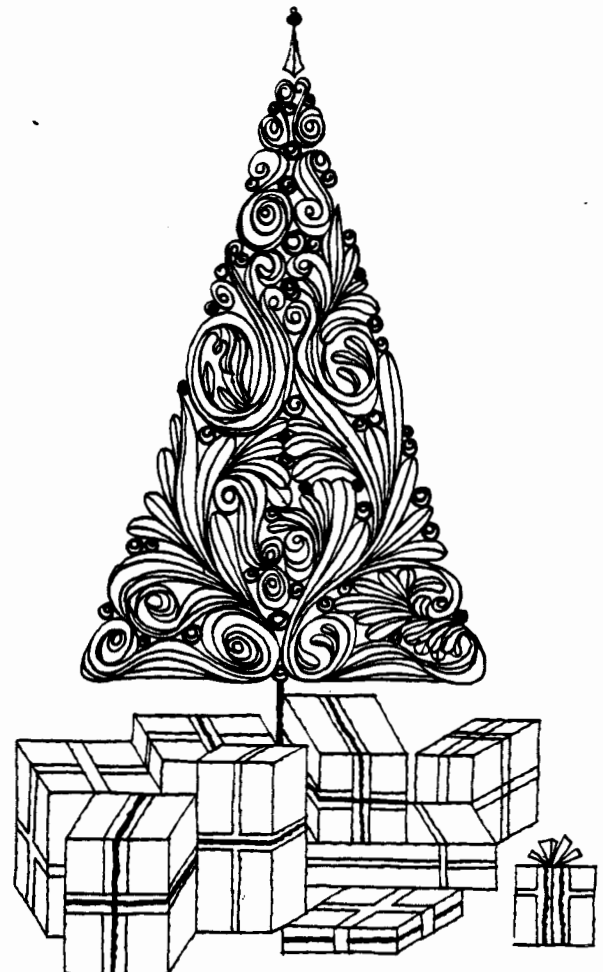
Dan Keyser has been promoted to assistant vice president, data processing. Dan was employed in 1972 as a programmer with four years prior banking experience. He was promoted to data systems officer in 1974 and to program project manager in 1981. He has attended The University of Nebraska at Lincoln and The University of Texas.

Fred Nollen has been promoted to assistant vice president, ATM Services. Fred has been with First City since 1978 serving as credit card representative and in 1979 was promoted to credit card marketing officer. He is a member of the Austin Jaycees. He earned his BBA in finance from The University of Texas. (Continued)

Jeff Brower has been appointed to data processing operations officer. Jeff is attending The University of Texas and plans a degree in finance. He joined First City in 1978 as data control clerk and became supervisor of data processing in 1981.

Terri Childers has been appointed to data processing officer. Terri holds a BBA in business administration from The University of Texas. She joined the Correspondent Banking Department of First City in 1977. In December of 1978 she transferred to the Accounting area and in 1979 was promoted to senior staff accountant. During July of 1982, Terri transferred to Data Processing as administrative service manager.

Lana Tangum has been appointed to data systems officer. She joined First City with previous data experience as assistant vice president and supervisor of systems and programming with Broadway National Bank in San Antonio. She is a member of the honorary society of Phi Beta Kappa and earned her Bachelor of Arts from The University of Texas.



THANKS TO YOU . . . IT'S WORKING

We would like to thank all of you for pledging your \$s to the United Way. Because of your efforts, we surpassed all previous years. This year we had 64 percent participation and received \$16,640 in pledges. This is a significant increase of 87 percent in dollars and 32 percent increase in participation. We would like to recognize the following areas for their 100 percent participation:

- Executive Management
- Loan Adjustment
- Commercial Lending - Group I
- Investments
- Marketing
- Business Development
- Operations Management
- Administration Management
- Personnel
- Mail Room/Runners
- Security
- Trust Executive
- Trust Investment



FIRST CITY NATIONAL BANK CHRISTMAS PARTY

Just a reminder . . . There are only 17 days until the CHRISTMAS PARTY, and your reservation must be in by DECEMBER 3. We hope you will be able to attend.

NUMBER 49

ADDED TO HALL OF HONOR

First City National Bank's president, Jack Collins, was honored during the month of November with the induction into the Texas Longhorn Hall of Fame . . . The University of Texas' most cherished athletic tradition.

Mr. Collins had a spectacular football career at The University of Texas. It began in 1959 and ran through 1961. He was named All-Southwest Conference halfback, which resulted from his many outstanding plays during his career. One of the highlights of his career was when he made the winning touchdown in the Cotton Bowl, the last game of his U.T. career.

Mr. Collin's induction into The University of Texas' Hall of Fame completed the first father-son duo in the Hall of Honor. Mr. Collin's father, the late Jack Collins, Sr., had been a star U.T. end in the mid-thirties and was inducted in 1976. Congratulations, Mr. Collins, on this prestigious honor.



United Way

TURKEY WALK . . . A BIG SUCCESS

The Turkey Walk, sponsored by the American Heart Association, was a big success. They raised over \$27,876. This dollar figure is the latest update; they are still receiving money from participants. We would like to thank our First City people who participated in the Walk:

- | | |
|----------------|------------------|
| Sharon Adamcik | Donald Hutchison |
| Dubie Cantu | Barbara Kings |
| Mary Cervantes | Elsa Lopez |
| Evelyn Duncan | Joan Lusk |
| Charlie Flores | Vivian Rios |
| Cindy Gatlin | |

They raised a total of \$1,205.70. Also, many thanks to those First City individuals who were sponsors of the walkers.



WELCOME

We would like to welcome the following new employees to First City:

- Patrick Caldwell Courier
- Lisa Campi Teller
- Maria Chacon Credit
- William Chandley Bookkeeping
- Mark Edwards Item Processing
- Carmelinda EsGuerra. Key Entry
- Mary Helen Estrada Collections & Exchange
- Kenneth Freeman. Item Processing
- Brenda Hanserd Teller
- Kathryn Hewlett. Teller
- Preston Matthews Courier
- Jesus Mora Data Processing
- Mary Claire Netherton. New Accounts
- Grace Pena Teller
- David Rodriguez. Credit Cards
- Mohammad Tangestani. Data Processing
- Warren Wetzel. Teller

A RECIPE FOR A MERRY CHRISTMAS

First take the eager wonder
 Of a childish pair of eyes
 That watch for Santa's reindeer
 Through the evening's starry skies--
 Add a sprig of waxen holly
 And a dash of fragrant fir
 Mix with the glow of candlelight
 And very gently stir.

Then set the mixture now to rise
 In the happy warmth of dreams
 Of peace on earth,
 good will to men
 And a holy star's bright beams--
 Now decorate with shining balls
 And lovely Christmas trees,
 Then garnish it with friendship
 And serve with memories.

--Author Unknown

TELLERS ATTEND SECURITY PROGRAM

During 1982, First City National Bank's Tellers have been attending a Security Program designed to aid them when placed in various situations. The Security Program, which was designed by our own John Pope, Director of Security, was developed to give our tellers pointers and information on a variety of topics.

The first program, Forgery, was conducted by John Pope. Mr. Pope joined our bank last year after retiring from the Austin Police Department with over 20 years of experience as Sergeant of Forgery. His strong and knowledgeable background gave First City's tellers an in-depth look at the problems of forgery.

The second session dealt with Counterfeit Money and was conducted by a Secret Service agent. Those attending were able to test their abilities on identifying counterfeit money.

Robbery was the topic of the third session which was conducted by three police officers from the Austin Police Department. A robbery was staged for the benefit of those attending. The results were tallied, and out of the group, 75 percent gave fairly accurate descriptions of the robber which in turn could help apprehend the suspect.

The final session was held in November and was a refresher course on robbery and forgery.

The Security Program has the best interest of both our bank employees and the bank in mind, and it is through these types of workshops that our people will get on-hand pointers that could guide them in the right direction.



CHAMBER OF COMMERCE

1982 MEMBERSHIP BLITZ

The results have been tallied for the 1982 Chamber of Commerce Membership Blitz, and we are proud to announce that First City Bank has won second place in the "financial institution" category. We achieved 63 new memberships for a total dollar value of \$7,975. Our top producer was Mark Monroe with 21 new memberships for a total dollar value of \$2,625.

There were approximately 24 companies throughout Austin participating in this year's Membership Blitz. The various companies were divided into two categories: financial and other. In the financial category, the following results were:

<u>Financial Institution</u>	<u># Memberships</u>
Austin National.	73
First City Bank.	63
RepublicBank-South Austin.	54
Texas Commerce Bank.	44
RepublicBank Austin.	40
Community National Bank.	21
Chase National Bank.	17
First Federal Savings and Loan	14
American Bank.	11
Austin Bank of Commerce.	0

This year's total program brought in 560 new members for a total dollar value of \$71,550. The First City Bank team members included Wanda Burnette, Peggy Buxkemper, Doug Danforth, Robert Hearn, Martha James, John Jett, Karl Kuykendall, Tim Lear, Judy Nemir, Mark Monroe and David Carroll.

COURSES OF INTEREST

Training courses for the month of December will be as follows:

CROSS SELLING

December 2

BASIC WRITING

December 9, 14, 21, and 28

(Continued)

Information regarding course outlines and participant selection may be found in your Course Catalog. Classes will be limited to 15.

Please complete a registration form for each participant per course selected and return them to Abbie Daly no later than December 1. Should you have any questions or need additional information, feel free to call Abbie at extension 4682.

DECEMBER BIRTHDAYS

12/01 John Bishop	12/17 Judi Hargrove
12/02 Gwendolyn Rabb	12/17 Debbie Hudson
12/03 Yoo Mi Han	12/17 John Montague
12/03 Jeanna Perez	12/18 Janice Crowder
12/04 Cynthia Smith	12/18 Merry Wade
12/04 George Richartz	12/18 Larry Wilkinson
12/05 David Goertz	12/21 Mohammad Tangestani
12/05 Edward Guedea	12/21 Sallie Vance
12/06 Annette Irwin	12/22 Joe Anzelone
12/06 Dan Yates	12/23 Midorie Kelley
12/07 Tom Hrin	12/23 Janet Waldeier
12/09 Kenneth Matthews	12/27 Sammy Kipple
12/10 Lori Spence	12/27 Marilyn Leuty
12/11 Howard Stout	12/27 John Oncken
12/12 Bill Lierman	12/28 Sylvia Haun
12/12 Marnie Spiller	12/29 John Beard
12/14 Alan Beezley	12/29 William Marshall
12/17 David Carroll	12/30 Joan Caldwell

CONGRATULATIONS TO NEW PARENTS

Gaynell and Charles Black have a new addition to their family, Spencer Floyde. Spencer celebrated his fourth birthday just ten days after he joined his new family in mid-September.

Larry and Joyce Wilkinson are the proud parents of a son, Bradley Keith, born November 22.

Thomas Albin is the name Keith and Mary Doran gave their new son born October 30.

Again, CONGRATULATIONS!!



CONGRATULATIONS

Congratulations to those people completing training courses during the month of November.

EFFECTIVE TIME MANAGEMENT (EXEMPT)

Alan Beezley	Laura Cobo
Carlene Brown	Sammy Kipple
Sue Carmack	Mike Majewski
Linda Checkley	Bernice Watson

EFFECTIVE TIME MANAGEMENT (NON-EXEMPT)

Judi Flint	Rebecca Nowlin
Rose Hardison	Sherry Strange
Sharon Harris	Elaine Wagner
Barbara King	Terry Williams
Patti Miller	

NUMBER SKILLS

Rose Calhoun	Joy Meadows
Helen Estrada	Joan Moore
Susan Frazier	Rita Salazar
Wendy Iseminger	Edna Salgado
Brenda Johnson	Angela Taylor
Mindy Knight	Jayne Whetstone

CUSTOMER RELATIONS

Veta Berry	Elsa Lopez
Donna Cearley	Melba Matthews
Susan Dyer	Claire Netherton
Bea Good	Sandra Plant
Gennell Guyton	Elaine Wagner
Rose Hardison	Jeff Wright

HATS OFF TO JOHN MILLER

During November, John Miller, vice president, trust officer and manager of Personal Trust, participated in the Community College Week at Austin Community College. He serves on their advisory committees and shared his professional expertise with the college. It is people like John who keep the college programs up to date and pertinent to the job market in the community.

CALENDAR UPDATE

December 3	Deadline for Christmas Party reservation forms
December 18	FIRST CITY NATIONAL BANK CHRISTMAS PARTY
December 24	Christmas Eve; Bank closed
December 29	Registration for A.I.B. spring classes

THE FIRST CITY BANKER STAFF
SAYS THANK YOU

We would like to thank those individuals who contributed to this month's issue of the First City Banker. We hope you enjoy the expanded version and welcome any suggestions, stories, etc., that you would like to submit.

REMINDER

Movie tickets for the theatres at Capital Plaza and Highland Mall are on sale Monday through Friday, 8:00-12:00 and 1:00-4:00. They can be purchased for \$2.50 per ticket from Janet Waldeier, Marketing Division, Sixth Floor.



Season's Greetings

AMERICAN INSTITUTE OF BANKING
1983 SPRING SEMESTER

Registration for A.I.B. spring classes will be held December 29, 1982, from 2:00 p.m. until 5:00 p.m. in the First City Bank cafeteria.

Registration for Austin Community College will be held from January 4 through January 7, 1983, at Palmer Auditorium.

CLASS SCHEDULE

<u>Class</u>	<u>Location</u>	<u>Day/Time</u>	<u>Instructor</u>
Principles of Bank Operations	Rio Grande Campus	Tues./4:35-7:05	Terry Stagner
Principles of Bank Operations	Rio Grande Campus	Wed./ 4:35-7:05	?
Principles of Bank Operations	Reagan Campus	Wed./ 5:45-8:20	Greg Bennett
Principles of Bank Operations	Crockett Campus	Mon./ 5:40-8:20	?
Principles of Bank Operations	Round Rock Campus	Thur./5:30-8:00	David Carter
Marketing	Rio Grande Campus	Thur./7:05-9:43	?
Analyzing Financial Statistics	Rio Grande Campus	Thur./4:35-7:05	?
International Banking	American Bank	Wed./ 4:35-7:05	Dagmar Greider
Deposit Functions	Rio Grande Campus	Tues./7:05-9:45	Suzanna Caballero
Inside Commercial Banking	Rio Grande Campus	Wed./ 7:05-9:45	Grant Cole
Accounting II	Rio Grande Campus	Mon.-Wed. (Time?)	?

If you have any questions or need additional information, please contact any of the A.I.B. representatives in the Bank. They are John Cerda, Glenda Lane, Linda Rachui, Sharon Adamcik, and Sammy Kipple