

FIRSTCITYBANKER

First City National Bank of Austin

Vol. 3, Issue 10

October 1983

August and September Winners

"Reaching Further, Doing More for You and First City Bank" cost-saving idea program has drawn to an end. The program generated cost-saving or income-producing ideas totaling over \$175,000, and a total of \$3,500 was awarded to individuals who submitted ideas throughout the program.

We would like to congratulate the past two months' cash award and coffee mug winners:

Tom Hrin, assistant vice president of Collection and Exchange, submitted an idea that was implemented. The idea was to stop selling Thomas Cooke travelers cheques and sell American Express exclusively. This generates more income for the bank because American Express pays us for every \$100 of sales.

Ramona Morris, Trust, was a winner with this idea: to invest trustees' fees during the month in a short-term investment to earn interest while they lie idle before being debited into the bank's earnings account. This could generate approximately \$9,500 in interest income.

Janet Waldeier, Marketing, submitted an idea that was implemented. Her idea dealt with the elimination of the Business Development Call Program. This is a savings to the bank of a minimum of \$6,200 per year.

Theresa Brandt, Trust, was another winner, and her idea was to replace the paper hand towels with hand driers on all 15 floors and to purchase the ten driers we are now renting. This could have saved the bank over \$7,000 annu-



Front Row: Lynn Reed and Bea Good. Back Row: JoAnn Kunde and Ramona Morris. Not pictured: Tom Hrin.



Don Lane, Theresa Brandt, and Janet Waldeier. Not pictured: Tracy Folse.

ally that we are spending on paper hand towels.

Don Lane's idea that he submitted in May regarding our telephone system has been implemented. Don is a member of our Accounting Department.

JoAnn Kunde, Customer Support, thought this idea could work for the bank... an inexpensive way to promote our Teller 2 program... have the tellers and New Accounts people wear badges made from Teller 2 plastics.

Bea Good, Safekeeping, had this idea... charge customers for safekeeping services such as clipping coupons and in and out transactions.

Lynn Reed, Safekeeping, was another winner with this idea... conservation of multiple-part printed forms processed by the Data Department to keep wasted forms to a minimum.

Tracy Folse, Trust, had an idea that deals with data processing and the printing of address labels, specifically on the Texas Savings & Loan League statements. There are three separate address files on each account. Tracy's idea would consolidate the three files into one simpler maintenance file.

First City coffee mugs winners included: **John Jett**, Commercial Loans; **Wayne Weirich**, Data Processing; **Debby Stockton**, Word Processing; **John Montague**, Data Processing; and **Linda Coen**, Teller 2.

On October 20th the grand prize winner will be named and awarded \$1,000. Look for next month's issue to see who the big winner is.

Director Spotlight

This month we are featuring three fine gentlemen ... not only are they important to our bank, but also as leaders in our community. May we introduce ...



Larry E. Temple

Larry E. Temple is a member of the Board of Visitors-The University Cancer Foundation, The University of Texas System Cancer Center, Development Board of The University of Texas at Austin, The University of Texas Centennial Commission, the State Bar of Texas, the American Bar Association, and has been a member of our Board of Directors since 1978.

Mr. Temple is an attorney and has been in private practice since 1969. He is primarily involved in administrative law, dealing in the financial area of banks, savings and loans, and insurance companies. During 1963-67, Mr. Temple served as administrative and executive assistant to Governor John Connally. It was Governor Connally's suggestion to President Lyndon Johnson that Larry Temple be hired to his staff. In October of 1967, Mr. Temple was appointed as special counsel to the President of the United States. He officed in the White House and was the liaison between the President and the Cabinet, primarily with the Department of Justice. Mr. Temple served on the White House staff for one and one-half years.

Mr. Temple was born and raised in Plainview, Texas. He is a graduate of The University of Texas, and he received his L.L.B. from The University of Texas Law School.

On the personal side ... traveling is his favorite pastime. He and his wife, Louann, try to plan something special every year. He also enjoys a good game of tennis and is presently taking golfing lessons with some frustrating results, but "I'll keep trying," says Mr. Temple.



J. Neils Thompson

J. Neils Thompson is a civil engineer, educator, business man, and civic leader. He is retired from The University of Texas as professor of civil engineering, having been with the faculty since 1941. It was in 1946 that he was named director of the Balcones Research Center. In 1977, he left the center after serving in that capacity for 31 years.

Professor Thompson has served as chairman of the Intercollegiate Athletics Council, president of the Southwest Athletic Conference, and president of the National Collegiate Athletic Association. During his tenure in offices of the Southwest Athletic Conference, he led the successful effort to bring Texas Tech University and the University of Houston into the conference. In 1979, he was elected to the Longhorn Hall of Honor.

Professor Thompson was named "Engineer of the Year" in 1960 by the Travis Chapter, Texas Society of Professional Engineers. He served as president of both the Texas and National Societies of Professional Engineers. In 1980, he was the recipient of the Joe J. King Professional Engineering Achievement Award. He holds degrees in civil engineering from The University of Texas at Austin.

Professor Thompson has published articles in professional journals throughout his career and is still spending much of his time lecturing and writing, with a focus on ethics in the business and athletic professions.

Professor Thompson has been on our Board of Directors since 1961. He has been very active with the Austin Chamber of Commerce having served as past vice president for the Economic Development Department, past member of the Board of Directors, and past president.



John P. Watson

John P. Watson was one of the individuals who made the difference for Austin when Microelectronics and Computer Technology Corporation, better known as MCC, announced their decision to locate to our city. Mr. Watson was appointed by Governor White to head the state task force which initially did the brainstorming that pulled the package together and resulted in the MCC decision. Mr. Watson comments, "MCC was one of the most satisfying projects that I have worked with."

John Watson is on our Board of Directors and has served as a director since May of 1980. He received his B.B.A. from The University of Texas and is a graduate of The University of Texas Law School. After law school, he went into business for himself ... investment real estate. He has been involved in all areas of commercial real estate from apartments and shopping centers to office buildings and undeveloped land.

The Watson-Casey Companies, which develops downtown office buildings such as the renovation of the Littlefield Building and development of First City Centre, is just one of his current activities. Mr. Watson is currently active on the Board of Trustees and former chairman of the United Way, Board of Directors of the Heritage Society, Board of Directors of the Chamber of Commerce, Board of Advisors and former chairman of Leadership Austin, Board of Trustees of Laguna Gloria Art Museum, and Board of Trustees of Saint David's Hospital.

Apart from his many involvements, he is an avid jogger and enjoys snow skiing.

Thank you, gentlemen, for taking time from your busy schedules to make this article possible. We appreciate the opportunity to get to know you.

Savings of 70%

First City Bancorporation has introduced a "non-traditional" banking service that saves customers money and time... **First City Brokerage Services.**

The statewide advertising campaign began in mid September with the first phase hitting the *Wall Street Journal* and *Time Magazine*. In support of this campaign, local ads will run in the *Austin Business Journal* and *Austin Business Executive*. The statewide campaign will run through year end. Point of sale signs and brochures are located in our lobby and various customer contact areas within the bank.

The Facts about First City Brokerage Services

This new service will assist the investor in the buying and selling of securities at greatly reduced commission rates. If the investor regularly makes their own investment decisions, they will find this service ideal. Savings of up to 70% on brokerage commissions can be achieved depending on the price of the stock and the number of shares traded.

Judy Nemir, business development officer, has been offered a new responsibility as brokerage coordinator for our bank. Judy will handle all customer inquiries concerning the service and will be responsible for selling the program to investors. Judy comments about her new opportunity, "The coordination of this new service does add a new dimension and a lot of diversity to my job, and I welcome the opportunity." Judy adds, "If you or your customers have a question about our new service, please feel free to call me at 473-4763."

First City Brokerage Center is staffed and operated by registered traders and will be operated by the Investment Division of First City National Bank of Houston. This service is available through all 62 member banks and will use National Financial Service Corporation (NFSC) as a registered trading

broker. NFSC is a subsidiary of Fidelity Brokerage Service, Incorporated. This Boston-based Fidelity Group is the second largest discount broker in the United States. We are not at liberty to offer advice concerning investments; however, market information is available through the Brokerage Center in Houston on stock prices, volume, daily and yearly highs and lows, dividend yields, and price earning ration. We offer our customers a toll-free number to call in order for them to receive up-to-date information.

What does this new service mean for our bank and for our customers?

Of the benefits to our bank in providing and promoting First City Brokerage Services, we should realize potential for developing deposit relationships as well as an increase in existing deposit balances.

The major benefit for our customers is the potential savings of 70% in brokerage fees and the convenience in having such a service. The offering of First City Brokerage Services represents a first step toward the offering of a complete Cash Management Service, and therefore, prepares both First City and the consumer market for future banking innovations.

So keep in mind... First City Brokerage Services offer the investor reduced commission charges, convenience (funds can be debited from a First City account for purchases or proceeds can be deposited in an account for securities sales), free security safekeeping through our clearing broker, and the strength of one of the Southwest's outstanding financial institutions.

Annual AIB Softball Tournament

The American Institute of Bankers held their annual softball tournament on Saturday, September 10th. Can you believe this wasn't the year for First City teams? Our bank was represented by two teams, and the action began for FCNB #2 at 8:00 a.m. Saturday. After an upsetting loss to United Bank, they recouped and went on to play RepublicBank South, but was defeated a second time.

FCNB's #1 team started slamming them in at 9:00 a.m. against InterFirst Bank Oakhill; it was a close defeat. Their second game against Century National was won by a forfeit. Never giving up, they won against Frontier National Bank with a tight score of 10-9.

Their next game was played against RepublicBank South who had previously beaten FCNB #2. With a cheering section from team #2 rooting team #1 on, the action began. The game ended with the opponents on top.

Even though the teams didn't go on to victory, all participants should be given a round of applause for their efforts.

First City Team #1

Coach: Ronnie Miksch	Dubie Cantu
Greg Kazak	Lisa Carothers
Gary Fowler	Evelyn Barr
Gary Weseman	Ethel Banks
Ray Steward	Sharon Adamcik
Bill Lierman	Glenda Devlin
Rom Johnson	Judy Miksch
Jon McDonald	Sharon Goodwin

First City Team #2

Coach: John Claprood	
Tom Hrin	Nancy Rathmanner
Kerry Moore	Diana Claprood
Jim Nevius	Rita Salazar
Ed Alonzo	Ellen Stein
Ed Piner	Janet Nash
Tim Goles	Kathy Olson
David Goertz	Dolly Vasquez

Sharon Adamcik of our Commercial Lending area was the director of this year's AIB tournament. Eighteen teams participated this year as compared to last year's eight. Even though First City has been eliminated, the tournament is still in progress and other area banks are still competing for 1st place.

Moving Up

Marilyn Leuty has been promoted to assistant vice president of Teller Services. She joined First City's staff in 1980 as a teller and has been promoted several times since then. She earned her B.A. degree from Texas Christian University and has completed numerous AIB courses. Marilyn is presently active in the Alpha Delta Pi Mothers Club.

Janet Nash has been promoted to assistant vice president of the Cash Management Department. She joined our bank in October of 1982 with responsibilities revolving around the coordination of Cash Management Services. Janet is a graduate of The University of Texas with a B.B.A. in finance. She is presently involved with the National Association of Bank Women-Austin Chapter and the Austin Investment Association. She has also served as a volunteer for the 1983 Special Olympics.

Cindy Gatlin has been promoted to cash management officer. In 1978 she joined First City's Accounting Department as an accounting clerk and was later promoted to staff accountant. In August of 1982 she transferred to Cash Management as a cash management coordinator. She is currently active with the Lytton Springs Community Center and Lytton Springs Volunteer Fire Department.



Marilyn Leuty



Janet Nash



Cindy Gatlin

Hats Off to Dan Yates

The Austin Jaycees have selected Dan Yates as "Jaycee of the Month" for August 1983. Dan has been a member of the Jaycees since January of 1983 and has worked on several community benefit and charitable projects. He chaired the Annual Awards Banquet in June and is currently serving as project sub-chairman in charge of public relations for the 1983 Haunted House as well as project sub-chairman for overall accommodation arrangements for the 1984 Legislative Seminar. Currently, he is serving as one of the captains from the bank for the 1983 American Heart Association Turkey Walk in November.

Dan is a 1982 graduate of Southwest Texas State University with a B.B.A. degree in administrative management. He works in the Personal Trust Department of the Trust Division and has held the position of assistant trust administrator since joining the bank in June 1982. Originally from Wichita Falls, Texas, Dan is happy to call Austin his home.

8th Annual Austin Jaycees Haunted House

Dates: October 24-31
Place: Old Austin American-Statesman Building
Fourth & Guadalupe
Time: 7:30 p.m.-11:00 p.m.
(weekdays)
7:30 p.m.-12:00 midnight
(weekends)
Price: \$2.00 per person in advance
\$2.50 per person at the door

Proceeds from this project are to be used to enable the Austin Jaycees to support their over 70 community benefit projects and charities. Contact Dan Yates, Trust, at extension 4887 for ticket distribution information.

LET'S TALK TURKEY!!!



FACT:

Statistics show that 46% (50,626) people died in Texas this past year from heart disease opposed to 20% (21,770) from cancer. Despite continuing declines in the death rate from heart disease, a staggering toll continues in terms of human suffering, lost lives, lost productivity, and soaring medical costs. In Texas, heart disease is the number one killer.

FACT:

The irony is that most heart disease is preventable. Research indicates that a positive, healthy life-style instilled in our young can do more to combat heart disease than perhaps anything. It is because of this finding that the American Heart Association diligently attempts to conduct fundraisers that will have a positive effect on all participants. This is one reason the Turkey Walk is promoted as a family event. It encourages you and your family to exercise, even if it's only a leisurely walk in the American Heart Association Turkey Walk.

HELP:

The Turkey Walk, sponsored by the American Heart Association, will be held on November 5 beginning at 9:00 a.m. on Town Lake Shores. There will be prizes galore ... grand prizes will be awarded for the largest **collected** donation amounts and the prizes include:

- First Prize - Weekend for two (2) in New Orleans
- Second Prize - 19" Color Portable TV
- Third Prize - 19" Color Portable TV
- Fourth Prize - Stereo
- Fifth Prize - \$200 Gift Certificate at Mervyn's

Additional prizes - Prizes will be awarded to those who collect the following amounts:

- \$125 - Turkey and T-shirt
- \$100 - Turkey
- \$ 50 - T-shirt

ACTION:

The following are First City captains for the 1983 Turkey Walk, and if you are interested in participating, feel free to contact any one of them to answer questions or to give you information regarding the walk.

- Shannon Boggus Marketing ext. 4714
- Carol Childress Real Estate ext. 4722
- Gwen Cline Credit Training ext. 4653
- Glenda Lane Commercial Lending ext. 4768
- Shirley Lassiter Regional Banking ext. 4713
- Mike Majewski Bookkeeping ext. 4524
- Mark Monroe Commercial Lending ext. 4870
- Nyla Revell Personnel ext. 4683
- Dan Yates Trust ext. 4887

Abbie Daly of our Personnel Department is participant group leader and has coordinated the recruiting of our captains within our bank. She is also available to answer any questions.

Leading the way in this year's Turkey Walk will be Jack Collins, president of First City, whose participation is greatly appreciated.

Mr. Collins remarks about the upcoming event, "I encourage you and your family to participate in this worthy cause. Won't you walk with me, and together we can help stamp out this number one killer."

Ring . . Ring . . Ring

Having telephone problems? Is your department expanding and in need of new telephone equipment? If so, Virginia Kuse, operations officer, has recently accepted the responsibility of communication coordinator for our bank, and she is the person to contact for **all** your telephone needs. Along with this new opportunity Virginia will also supervise the PBX operators. Virginia is responsible for the handling and planning of our bank's telephone communication needs of today and for the future. She will coordinate with AT&T, Southwestern Bell, and First City Bancorporation in solving our long-term communication needs. Our telecommunication system, Dimension 2000, is an advanced telephone system, and because of this we are able to offer advanced capabilities within our bank.

A major goal that our bank intends to solve is the reduction of our cost in our long-distance bill. We have the capability to handle the monitoring of long-distance calls which includes the WATS line and direct lines.

So make a note to yourself... call Virginia Kuse at ext. 4580 for all your telephone needs or problems.

(Virginia, don't try to get an unlisted extension now.)

BINGO!!!!

It can really happen ... if you're one of the lucky ones, and **Bernice Jezisek**, Bookkeeping, was one of the lucky ones. For the past couple of months and since Safeway has sponsored bingo games, Bernice has been trying her luck, and on September 10 she hit the jackpot ... \$1,000. She could not believe it when she matched the final number to her card. Bernice plans to use the \$1,000 toward a down payment on a new car. Congratulations and happy driving!!!!

Hats Off!

Hats off to those people completing training courses during the month of August.

Active Listening/Communication Seminar

Debbie Hudson Bookkeeping
 Janie Lara Bookkeeping
 Elsa Lopez Customer Service
 Stan Oestrick Item Processing
 Janice Ootsey Item Processing
 Paula Skerkowski Investments
 Paula Whitt Trust
 Dan Yates Trust

October Training Schedule

The training courses for the month of October are as follows:

Customer Relations October 12 & 13

Number Skills October 17-21

Stress Management — Exempt Personnel October 25

Coaching, Counseling, Team Building October 26 & 27

Information regarding course outlines and participant selection may be found in your Course Catalog. Classes will be limited to 15. Please complete a registration form for each participant and return them to Abbie Daly no later than October 4. Should you have any questions, please feel free to call Abbie at extension 4682.

Holiday!

The bank will be closed on **Monday, October 10**, in observance of Columbus Day.

October Birthdays

Evelyn Barr	10-01
Gary Fowler	10-03
Ivan Shepperd	10-04
Darrell Shuler	10-04
Ray Hudson	10-05
George Murray	10-05
Dolores Sifuentes	10-06
Darryl Cook	10-07
Catherine Frasier	10-07
Shirley Turner	10-07
Ed Piner	10-08
Mark Monroe	10-09
Tasha Elliott	10-10
Liesa Bloomer	10-11
Homer Longoria	10-11
Robert Marshall	10-11
Carmen Pineda	10-11
Elizabeth Archer	10-12
Steve Ogle	10-12
Vivian Rios	10-12
Patricia O'Neil	10-13
Gloria Hernandez	10-15
Jerri Kurio	10-15
Michael Terranova	10-15
Barbara Holshouser	10-16
Diana Natera	10-16
Marilyn Stark	10-16
Cruz Alecca	10-17
Diana Moussette	10-17
Phillip Schwarz	10-17
Henry Trevino	10-17
Donald Bartko	10-18
Sandra Plant	10-18
Linda Bundick	10-19
Lori Jacobson	10-19
Steven Coppedge	10-20
Darlene Douglas	10-21
Annette Ruback	10-21
Dana Stringfellow	10-23
Connie Blaschke	10-24
Denise Simmons	10-28
Ernest Hermes	10-29
Sonia Sosa	10-29
Frances Acosta	10-31
Amie Franz	10-31
Rita Salazar	10-31

**HAPPY
BIRTHDAY!**

Welcome to First City

We would like to welcome the following new employees to First City:

Barbara Bell Teller
 Tracy Bowman Teller
 Colleen Copeland Real Estate
 Terri Diaz PBX Operators
 Curtis Dildy Data Processing
 Dwayne Eddy Trust
 Roy Edwards Data Processing
 Esther Falcon Data Processing
 Gary Foster Security
 Maricela Galabeas Credit Analysis
 Gary Gist Trust
 Peggy Highbarger Data Processing
 Diana Horne Teller
 Cornelius Kay Mail Room
 Homer Longoria Bookkeeping
 Helene Marshall Teller
 John Martinez Data Processing
 Kirby Mitchell Item Processing
 Melanie Rasco ATM Services
 Carl Robinson Item Processing
 Learsia Townsend Data Processing
 Henry Trevino Item Processing
 Sherri VanWie Accounting
 Kimberly Wear Teller
 Charles West Teller
 Gloria Wuthrich Real Estate

Congratulations!

Becky Prestwood (Bookkeeping) and her husband, Hal, have a new addition to their family. Joseph Ian was born on September 2 and weighed 7 lbs., 3 oz.

Tim Jarvis (Operations) and his wife, Ramona, have named their new baby girl Jill Bryant. She was born on September 20 and weighed in at 7 lbs., 5 oz.

First City Banker
 Published by
 Marketing Division
 First City National Bank of Austin
 Editor — Shannon Boggus
 Editorial Assistant — Janet Waldeier
 473-4714

FIRSTCITYBANKER

First City National Bank of Austin

Special United Way Issue

October 1983



Challenging Goals Set for 1983

Both the United Way-Capital Area and First City National Bank of Austin have set challenging goals for their 1983 fundraising campaigns. The United Way plans to raise \$3.2 million this year. This amount will aid 51 health and social service agencies throughout the city. These agencies help thousands of people and offer a wide range of programs, from day care for infants to meals and other services for the elderly.

The United Way is people helping people, and once a year our bank puts a lot of energy and effort into raising funds for the United Way. Our support can help them reach their goal. First City's United Way Employee Campaign will be kicked off October 24 and will run through October. It is during this time that you will have the opportunity to evaluate and support all 51 agencies with one donation or payroll deduction.

If you look around your office or neighborhood, you might be surprised to find out just how many people use United Way services. United Way is not only there for a tragedy or disaster—but for counseling, recreational activities, preventive health care, services that cover practically the entire range of human need. As Pablo Casals once said, "I feel the capacity to care is the thing which gives life its deepest significance."

First City's 1983 goal for the Austin area is \$20,000 or 75 percent employee participation according to Nyla Revell, co-chairman of the campaign. "We know it's a challenging figure," says David Carroll, co-chairman, "but there's no question about it; United Way is the most effective way to raise funds to support the largest number of needed services in the community."

Why give to the United Way? Because that is the way to get the most money to the most people quickly and economically. Your gift supports many programs . . . **THANKS TO YOU, IT'S WORKING!**

A Letter from the President

Dear Fellow Employee:

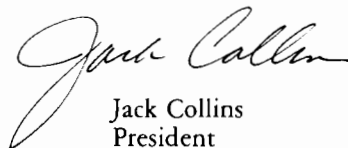
We—the employees of First City National Bank of Austin—have been recognized as leaders, not followers, in the area. YOU have never been content with just following along, but have taken the initiative in setting the pace for others in giving to the United Way.

Again this year, we have the opportunity to demonstrate our leadership in the United Way. It is our hope that each officer, supervisor and employee will share in this important drive. How much should you give? This is a matter of personal conscience and ability. A suggested giving guide printed on the back of the pledge card can assist you in this decision. Because your contribution can be given by using payroll deduction, each of us can give without too much strain or hardship.

When deciding on how much to give, remember that your contribution is multiplied because of all the volunteers who so generously give their time to the 51 Austin agencies that are supported by your contributions.

Let's keep the United Way working here! It's the best opportunity we have to help our community.

Thanks to you, it works for all of us.


Jack Collins
President

Over

First City Volunteer Support for United Way is Strong

This year's United Way-Capital Area drive will involve approximately 4,000 volunteers. We at First City would like to recognize a number of fellow employees who are strongly supporting this year's campaign efforts.

Congratulations are in order for:

Jack Collins, President
Division Chair
of the Major Industrial Group
which includes
Supermarkets
New Car Dealers
Rental Car Dealers
Large Commercial (Hotels, Airlines,
Large Companies, and
Financial Institutions)

John Oncken, Executive Vice President
Section Chair for Supermarkets

Richard Moore, Executive Vice President
Account Worker for Downtown Banks

Bobbie Collins, Marketing Officer
Loan Executive
for the Month of November

Peggy Buxkemper,
Commercial Loan Officer
Section Chair for
Middle Market Commercial
Servicing Accounts of
Retail and Service Companies

The following are workers on Peggy's team:

Ronnie Miksch, Credit Analyst
Jon McDonald, Credit Analyst
Greg Kazak, Credit Analyst
Bill Lierman, Real Estate Officer
Shirley Lassiter, Assistant Vice President
Janet Nash, Assistant Vice President
Gwen Cline, Credit Training Officer
Jim Arth, Credit Analyst

First City Banker
Published by
Marketing Division
First City National Bank of Austin
Editor — Shannon Boggus
Editorial Assistant — Janet Waldeier
473-4714

Plan to Attend a United Way Rally

All rallies for this year's campaign will be held in the Sixth Floor Board Room.

Officer Rallies

Monday, October 24

Rally 1—8:15 a.m.-8:45 a.m.

Rally 2—9:00 a.m.-9:30 a.m.

Employee Rallies

Tuesday, October 25

Rally 1—1:30 p.m.-2:00 p.m.

Rally 2—2:15 p.m.-2:45 p.m.

Rally 3—3:00 p.m.-3:30 p.m.

Wednesday, October 26

Rally 4—11:00 a.m.-11:30 a.m.

Rally 5— 1:30 p.m.- 2:00 p.m.

Thursday, October 27

Rally 6—10:00 a.m.-10:30 a.m.

We encourage you to attend one of the rallies. This will give you an overview of how United Way serves Austin and its people. Start planning now to attend.

Why Payroll Deduction

We need your support. No amount is too small, and payroll deduction makes it easy.

Benefits of Payroll Deduction

- contribution will be spread over a 12-month period beginning January 15, 1984
- for tax purposes, you have a record of your contribution on your pay credit
- through payroll deduction, a contribution of:
\$24 is only \$2 per month, and
\$60 is only \$5 per month

Thanks to you...
it works...
for ALL OF US



United Way

United Way / Capital Area

American Cancer Society
(Soliciting business and industry)
American Red Cross
American Social Health Association
Arthritis Foundation/
Capitol Area Branch
Austin Area Urban League
Austin Association for Retarded Citizens
Austin Child Guidance & Evaluation
Center
Austin Community Nursery School
Austin Council—Children with Learning
Disabilities
Austin Council on Alcoholism
Austin Rape Crisis Center
Austin Rehabilitation Center
Bergstrom AFB Youth Activities
Big Brothers/Big Sisters of Austin
Boys' Club of Austin
Camp Fire Inc., Balcones Council
Capital Area Rehabilitation Center
Caritas of Austin
Center for Battered Women
Child and Family Service
Child, Inc.
Community Planning Council
Development Assistance for
Rehabilitation

Extend-A-Care, Inc.
Girl Scouts, Lone Star Council
Goodwill Industries
Greater Mt. Zion Nursery School
Hotline—Information & Referral
International Social Services
Lutheran Social Services of Texas
Marywood
MDRS-Caritas Clinic
Middle Earth
National U.S.O.
Open Door Pre-school
Salvation Army
Services for the Elderly
Sickle-Cell Anemia Program—
Holy Cross Hospital
Social Policy Advisory Committee
(SPAC)
Southwestern Diabetic Foundation
Teenage Parent Council of Austin, Inc.
Tel-Med
United Action for the Elderly—
Meals on Wheels
United Way of America
United Way of Texas
Volunteer Center
Y.M.C.A. of Austin
Y.W.C.A. of Austin
Youth Employment Service