

# FIRSTCITYBANKER

First City National Bank of Austin

Vol. 4, Issue 12

December 1984

## A Message From the Chairman

Dear Friends,

How quickly the year goes by. With fall comes the gradual reality that the Holiday Season really will come. Then, almost without warning, it's here!

It's a time not only for celebration, but a time when we look back on the year just passed. Though figures for the entire year are not on record yet, it looks as though we can all be satisfied with our record of past months. I personally feel a touch of pride in the efforts of our people here who have worked with such diligence.

Pride and thanks for the dedication of individuals are good feelings to end the year on. They almost make me feel as though I can sit back and relax for a while. Not so. After the holidays comes the challenge of an entire new year. And it is in meeting the challenge of the next year and years to come that we find the success that leads to stability in the future.

For now, my friends, my best wishes for the holidays. After that... well, after that comes the new year with its own goals and joys and challenges.

Again, thanks for your efforts in 1984. Merry Christmas, Happy Hanukkah, Happy New Year to you and yours.

John Scurlock

## A Reminder . . .

Your gift selection must be in by December 5, 1984, to insure delivery of your gift before Christmas.

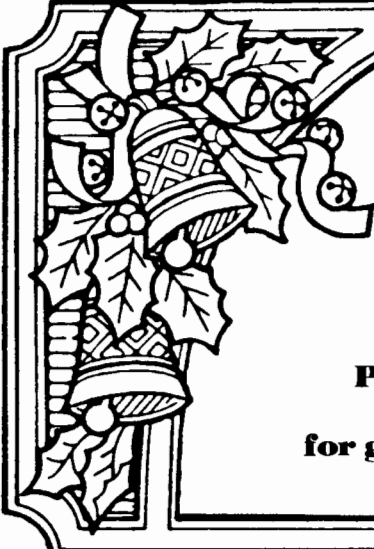
Wishing you and yours a happy holiday season!

## Holiday Needs . . .

As the holiday season draws closer, many groups within our community need our support. If you are interested in undertaking a holiday project, please drop by the Marketing Division, 10th floor, First City Centre, to review the organizations that are in need of your support. Projects range from delivering food baskets for The Hill Country Christmas Bureau, to helping decorate

for a Christmas party at the Southwood Nursing Home, to paying a visit to Anderson Lane Nursing Home Christmas day or Christmas week, or helping plan a party with Child Inc. for 60 children between the ages of three and five. Please consider giving of your time . . . what a difference you could make in someone's life.

Your prompt response is needed in order to avoid any duplication of volunteers.



**You're invited to  
An Open House  
of the  
Executive Offices  
9th Floor  
FCNB of Austin  
December 20, 1984  
2:00 p.m. to 5:30 p.m.  
Please join in on a splendid  
Holiday Celebration  
for good cheer and tasty delights.**

## New Service Offering

First City has introduced a new service . . . FirstNet Point-of-Sale Services, an electronic point-of-sale service for retailers. Retailers who subscribe to the P.O.S. Services will be able to offer their customers a new method of payment with ATM debit cards, and a more efficient method of operation for credit cards and travel and entertainment cards. In addition, retailers will be able to reduce paperwork, improve funds flow, and virtually eliminate charge backs due to unauthorized or fraudulent use of credit cards.

First City Bancorporation of Texas and BUYPASS The System, Inc. have

signed an exclusive agreement to offer this comprehensive electronic P.O.S. services package to retailers throughout Texas. BUYPASS The System, Inc. is the nation's first electronic payment authorization system with the ability to link major credit cards and debit cards, as well as fleet cards (vehicle drivers to use a fleet debit card for purchase of gas and merchandise).

This new service is offered through our Corporate Services Department, formerly Cash Management. Should you have any questions or any inquiries, please direct them to this area.

# Tidbits!

## Baby Boom . . .

As the baby boom saga continues, we would like to congratulate our newest crop of expectant mothers. Best wishes to all!

**Frances Acosta** (Private Banking), due June 6

**Jackie Gordon** (Corporate Banking), due June 22

**Debbie Grona** (Private Banking), due July 4

**Candice Nitcholas** (Commercial Banking), due the first week in July

**Sharon Sosa** (Item Processing), due December 19

## New Parents . . .

Erika Jill is the name **Kim McLean** (CDs) and husband Mark have chosen for their new arrival. She was born on October 21 and weighed 8 lbs.

**Anita Osborne-Lee** (Credit Operations) and her husband Irvin are the proud parents of a baby girl named Azure Osborne-Lee. She was born on September 11 and weighed 7 lbs., 12 oz.

**Randal Rose** (Private Banking) and his wife Christie have a new 7 lb., 2 oz. baby girl. Her name is Sarah Cameron, and she was born on November 3.

Harry Lee Strickland III is the newest family member of **Maria Ojeda** (Data Processing) and her husband Harry Lee Strickland, Jr. Trey, as he is called, was born on September 30 and weighed 7 lbs., 2 oz.

**Shirley Atwood** (Bookkeeping) and her husband Laron have named their new baby boy Derrek Earon. He was born on October 28 and weighed 8 lbs., 10 oz.

On October 31 **Evelyn Blackmon** (Bookkeeping) and her husband Tyree became the proud parents of a new baby boy. His name is Gabriel Tyree, and he weighed 8 lbs., 8 oz.

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## FYI

Cecelia Cook would like to inform you that the menu on December 24 and December 31 will be limited due to the holidays. But please keep in mind, they will be serving fried chicken, hamburgers, salads, and vegetables that will surely go along with any of your holiday leftovers or party food.



*Jack Collins congratulates Carolyn Hand (center) and Mary Rutherford and awards them their checks for participating in First City's Employee Referral Award Program.*

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## CPR

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CPR classes will be held Wednesday, December 12, from 1:00-5:00 p.m. in the San Jacinto Building. Interested employees should contact Sharon Goodwin at extension 4733 to register.

## 1984 Blitz

First City has taken 3rd place in the "financial institution" category in this year's Chamber of Commerce Membership Blitz. First City achieved 23 memberships for a total dollar value of \$3,525. Our top producer, **John Jett**, Private Banking Division, exemplified an outstanding effort on his part by bringing in 14 memberships for a total dollar value of \$2,100.

There were 27 companies participating in this year's blitz, and overall, First City placed 5th.

We would like to thank and recognize the First City team for a job well done.

|                        |               |
|------------------------|---------------|
| Jim Arth               | Cheryl Hunter |
| Wanda Burnette         | John Jett     |
| Peggy Buxkemper        | Doug Leach    |
| David Carroll, Captain | Jon McDonald  |
| Doug Danforth          | Ronnie Miksch |
| Gary Fowler            | Judy Nemir    |

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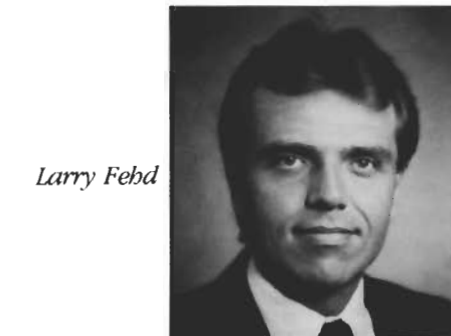
## Moving Up

John C. Scurlock, chairman of the board, and Jack A. Collins, president, of First City National Bank of Austin have announced the following promotions:



*Ron Lance*

**Ron Lance** has been promoted to assistant vice president, Data Processing Department.



*Larry Fehd*

**Larry Fehd** has been promoted to assistant vice president, Human Resources Division.



*Lana Tangum*

**Lana Tangum** has been promoted to assistant vice president, Data Processing Department.



*Donald Lane*

**Donald Lane** has been promoted to finance officer.



*Connie Layne*

**Connie Layne** has been promoted to finance officer.

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## FirstNet Update

As of December 1, 1984, Austin CableVision subscribers are able to pay their monthly cable bills at any of the 17 FirstNet locations throughout Austin. In addition to 24-hour payment convenience, subscribers who utilize the FirstNet ATMs will receive a printed acknowledgment of the time, date, and location where the payment was made. When making the CableVision payment, only checks and money orders will be accepted. For faster processing, subscribers are encouraged to remit their payments in the envelope provided with their cable bill. This service is provided to Austin CableVision subscribers at no charge.

Our main objective in offering this new capability is to provide additional payment centers for the 88,000+ households that subscribe to Austin CableVision. Because most households have an ATM card of one kind or another, the marketing objective is to increase customer traffic at all FirstNet locations. Keeping this in mind, when the customer makes their payment, they will be asked if they want to make another transaction; hopefully they will try our FirstNet machines for cash withdrawals. Remember, FirstNet locations accept all PULSE cards, and now MPACT cardholders can use FirstNet.

So remember, and pass along, that you can pay your CableVision bill here ... FIRSTNET

### Promotion Program

Our customers will be receiving statement stuffers introducing the FirstNet/CableVision convenient payment system during the month of December.

In addition, we are currently advertising via radio and print advertising that now MPACT cardholders can use FirstNet.

## Setting The Pace



*Bill Tanner, Jon McDonald, and Mark Monroe are coming into the home stretch.*

On Saturday, November 3, 35 walkers represented First City National Bank of Austin in this year's annual Turkey Walk sponsored by the American Heart Association. Participants walked the ten-mile route along the Town Lake Hike and Bike Trail.

From the efforts of First City's walkers, the American Heart Association has an additional \$3,500 to be used in their continuing effort to combat the number one killer in Texas ... heart disease.



*Chris Gamel's on his way to the finish line.*



*Keith Herring (Shirley's husband) and Penny are taking a break.*

We would like to thank our First City people who participated in the walk:

|                 |                  |
|-----------------|------------------|
| Stace Alexander | Gregg Kazak      |
| Janie Baros     | Rosemary Leyva   |
| David Bixby     | Annie Lujan      |
| Curtis Cline    | Jon McDonald     |
| Gwen Cline      | Mark Monroe      |
| Sheri Cowan     | Jeanna Perez     |
| Abbie Daly      | Karen Ponish     |
| Charlie Flores  | Terri Reinold    |
| Peggy Foreman   | Giselle Rohleder |
| Gary Fowler     | Casey Sieverman  |
| Chris Gamel     | Bill Tanner      |
| Jaime Gonzalez  | Paula Thomas     |
| David Gordon    | Wayne Weirich    |
| Jackie Gordon   | Irene Wendland   |
| Keith Herring   | Alan Williams    |
| Penny Herring   | Barbara Wolf     |
| Shirley Herring | John Wolf        |

Happy Birthday\*Happy Birthday\*Happy Birthday\*Happy Birthday\*Happy Birthday\*

## December/January Birthdays

|                 |       |                     |       |
|-----------------|-------|---------------------|-------|
| Jackie Gordon   | 12-03 | Martha Toro         | 12-19 |
| Dwight Pack     | 12-03 | Mohammad Tangestani | 12-21 |
| Jeanna Perez    | 12-03 | Janet Waldeier      | 12-23 |
| George Richartz | 12-04 | Oscar Estrada       | 12-25 |
| Tom Hrin        | 12-07 | Susan Vader         | 12-25 |
| Mark Kern       | 12-09 | Sammy Kipple        | 12-27 |
| Ken Matthews    | 12-09 | Marilyn Leuty       | 12-27 |
| Diana Nelson    | 12-10 | John Oncken         | 12-27 |
| Lori Spence     | 12-10 | Larry Fehd          | 12-28 |
| Howard Stout    | 12-11 | John Beard          | 12-29 |
| Bill Lierman    | 12-12 | Johnny Brown        | 12-29 |
| Alan Beezley    | 12-14 | Bill Marshall       | 12-29 |
| Aurora Martinez | 12-15 | Joan Caldwell       | 12-30 |
| Wayne Hanes     | 12-16 | Nancy Cash          | 12-30 |
| David Carroll   | 12-17 | Tad Curtis          | 1-01  |
| Judi Hargrove   | 12-17 | Bertha Ballesteros  | 1-02  |
| Karen Hudson    | 12-17 | Ed Alonzo           | 1-03  |
| Carla Button    | 12-18 | Fred Russ           | 1-04  |
| Janice Crowder  | 12-18 | Bernice Watson      | 1-04  |
| Larry Wilkinson | 12-18 | Melinda Lowe        | 1-05  |

Happy Birthday\*Happy Birthday\*Happy Birthday\*Happy Birthday\*Happy Birthday\*

## Happy Birthday!

Any questions concerning the Birthday List should be directed to the Human Resources Division.

Happy Birthday\*Happy Birthday\*Happy Birthday\*Happy Birthday\*Happy Birthday\*

## Welcome to First City

We would like to welcome the following new employees to First City:

|                   |                        |      |
|-------------------|------------------------|------|
| Arlen Baird       | Data Processing        | 4308 |
| Robbin Boudreau   | Item Processing        | 4339 |
| Jorge Bustos      | Security               | 4563 |
| Jo Ann Castillo   | Collections & Exchange | 4793 |
| Michael Esensee   | Data Processing        | 4308 |
| Oscar Estrada     | Data Processing        | 4306 |
| Kevin Franklin    | Item Processing        | 4310 |
| Cindy Goldsworthy | Human Resources        | 4681 |
| John Guerra       | Collateral             | 4842 |
| Kay Hall          | Collateral             | 4383 |
| Judy Harelik      | Executive Offices      | 4331 |
| Noel Holbron      | Word Processing        | 4576 |
| Jeffrey Hromas    | ATM Services           | 4340 |
| Martina Jackson   | Data Processing        | 4309 |
| Yvette Jackson    | Data Processing        | 4308 |
| Jerry Johnson     | Data Processing        | 4306 |
| April Kubik       | Tellers                | 4641 |
| Sharon Law        | Item Processing        | 4339 |
| Aurora Martinez   | Bank Card Services     | 4396 |
| Carla Medearis    | Bookkeeping            | 4511 |
| Gene Pinkerton    | Data Processing        | 4306 |
| Maria Ramirez     | Tellers                | 4630 |
| Tara Recchia      | Bookkeeping            | 4511 |
| David Rush        | PBX Operator           | 0    |
| Jay Spears        | Data Processing        | 4308 |

## December Training Schedule

The training schedule for the month of December is as follows:

### Telephone Techniques December 5

### Time Management Exempt December 6 (a.m.)

### Time Management Non-Exempt December 6 (p.m.)

### Number Skills December 10-14

### Customer Relations December 12 & 13

### Team Building December 18

Classes will be limited to 15. Please complete a registration form for each participant and return them to Abbie Daly. If you have any questions, call Abbie at extension 4682. Training will be held in the Training Room, First City Centre, Ninth Floor.

**First City Banker**  
Published by  
**Marketing Division**  
Editor — Shannon Boggus  
Editorial Assistants —  
Janet Waldeier  
Sheila Ellis  
473-4714

Information to be printed in this publication must be submitted prior to the 15th of each month.

First City National Bank of Austin is an Equal Opportunity Employer

