

FIRSTCITYBANKER

First City National Bank of Austin

Vol. 5, Issue 9

September 1985

Touching Your Life —

Thanks to Volunteers

The United Way — Capital Area Campaign Drive is supported by 2,000-3,000 volunteers. We at First City would like to recognize two individuals from our bank who are supporting this year's campaign efforts.

This year's division chairman for major commercial businesses, which includes supermarkets, car dealers, financial institutions, investment brokerage firms, and large commercial accounts, is **John Oncken**, executive vice president, administrative division. His responsibilities concentrate on two primary areas: selecting section chairmen for the businesses that fall under the areas mentioned above and helping these individuals coordinate effective employee campaigns. John is also responsible for securing the corporate gifts from the major commercial businesses.

Elizabeth Mitchell, operations, is serving as his administrative assistant.



**United
Way**
Capital Area

Patricia Wimp, Credit Operations, is helping a youngster at Open Door Preschool. Norma Counce, Bookkeeping, is standing by. Open Door Preschool is a day-care program for handicapped and non-handicapped children ages two through eight years.

Why Should I Contribute to United Way?

Everyone in Central Texas benefits from the United Way — either directly or indirectly. Even if you or a member of your family were never in scouting or Camp Fire, took a Red Cross swimming or CPR class, or visited the YWCA or YMCA, the fact that community services exist makes life better for you and increases our quality of life. Besides, you never know when an accident or illness might leave you and your family in need of help. *It can happen to anyone!* Your gift will support 54 human care service agencies and will touch many lives!

Examples of How United Way works

- \$ 4.50 — Brings social services and a diet-controlled hot meal, prepared and delivered to a client's home by a volunteer, through **Meals on Wheels**.
- \$ 4.00 — Pays for a week of meals and shelter for one woman and child at the **Center for Battered Women**.
- \$10.00 — Per week pays for wheelchairs, walkers, hospital beds, transportation to treatment, and a support program for ten cancer patients through the **American Cancer Society**.

Should I make a pledge rather than a cash donation?

Yes. No amount is too small, and payroll deduction makes it easy.

Benefits of Payroll Deduction:

- Contributions are spread over a 12-month period beginning January 15, 1986.
- For tax purposes, you have a record of your contribution on your pay credit.
- Through payroll deduction, a contribution of \$24 is only \$2 per month, and \$60 is only \$5 a month.

Touching your life everyday



Carol Rector, case worker with the American Red Cross, is explaining to **Terri Reinold**, New Accounts, how the teletype equipment works. Point of interest . . . the teletype equipment has three major functions:

1. Overseas messages are sent to Red Cross Field Stations located on American military bases; approximately 1,700 messages are sent daily.
2. Sending messages to Navy ships out at sea; this is transmitted to Washington, D.C., and radioed to the ship; approximately 250 messages are transmitted each day.
3. The equipment is used to communicate with American Red Cross offices across the United States.

A Reminder United Way Rallies

If you haven't already done so, please complete and return the reply form that was mailed to you earlier to let us know which rally you plan to attend. Deadline September 4 — Attention — Marketing Division.

FLASH . . . FLASH . . . Drawing for two theatre tickets will be held at each session.

"If it wasn't for Services for the Elderly, I wouldn't be able to live at home anymore. I support them and United Way . . . all the way."

Client — Services for the Elderly

Referral Update



Lincoya Brown, Commercial Loan Operations, was awarded \$75 by Jack Collins. Congratulations!

Human Resources Bulletin

There are a number of ways to save money at First City. In addition to our SavingsPlus Plan, IRAs, and Retirement Plan, you may wish to consider a **U.S. Savings Bond Purchase Plan**.

Several points with respect to the taxation of bonds are worth noting. Federal income tax is deferred until bonds are redeemed. Interest from Savings Bonds purchased in the name of a child or grandchild will not be taxable unless the child has additional income bringing his or her total for any one year up to taxable levels. You may buy Savings Bonds now and hold them until after retirement when you're most likely to pay less federal income tax. Federal income tax can be further deferred by exchanging your Series EE Bonds for current — income HH Bonds.

If you would like to sign up for a payroll deduction to purchase Series EE Bonds, contact the Payroll Department, Laura Cobo or Teresa Frady. Deductions can be made on either pay period.

AIB Austin September Series

Issuing and Cashing U.S. Savings Bonds	September 4, 5 6:00-8:30 p.m.
Advanced Lotus 1-2-3	September 10 9:00 a.m.-5:00 p.m.
Supervisory Skills Development	September 12 9:00 a.m.-4:00 p.m.
Advanced Reading Skills	September 16, 18, 23, 25 5:00-8:30 p.m. (total 12 hours)
Introduction to dBase III	September 18, 20 8:30 a.m.-12:30 p.m.
Introduction to Secured Loan Documentation	September 21 8:30 a.m.-1:30 p.m.
Real Estate Appraisal	September 21 8:30 a.m.-4:00 p.m.
Fundamentals of New Accounts	September 28 9:00 a.m.-4:00 p.m.

For more information, contact Sharon Adamcik, Sam Kipple, Linda Rachui, or Linda Watson.

Watching the Results Come In!



First City's CD program has received national recognition and appears to be a BIG HIT! Articles about our promotion have appeared in local newspapers as well as in newspapers throughout the United States, from New York to Chicago to Los Angeles. Our promotion has been referenced on numerous radio programs, and the Cable News Network featured First City's CD promotion during the Business Report.

First City — Austin has been watching the results come in ... as of mid-August we have realized an increase in activity stemming from our CD program and records indicate we have attracted 78 percent in new dollars from other commercial banks, savings and loan institutions, etc.

We're excited about the attention that our program has created, but don't think its over yet. The campaign runs through December 31, 1985, and we still need your help in reaching our goal. If you have any questions concerning time deposits, contact a representative in the CD area. Questions concerning transaction accounts should be directed to a representative in the New Accounts area.

.....Don't Look Now,..... But the Students Are Coming! Correction, the Students Are Here.

For the New Accounts area student rush seems to be the most hectic time of the year. This year The University of Texas is anticipating an enrollment of 48,000 students. During the rush period, the New Accounts area opens an average of 100 accounts each day ... a normal day during the year averages around 35 accounts. The new accounts representatives have been giving their all and they're even able to keep smiling at the end of a busy day. Their motto is patience, friendliness, and the

fastest service possible — keep up the good work!!!

Cheryl Hunter is assistant vice president and manager of New Accounts. Our new account representatives include:

- Karen Chazen, Senior Representative
- Terri Reinold, Senior Representative
- Amy Butler
- Kit Coman
- Cheryl Lamb
- Connie Stewart

Employees In The News

During the month of September, several individuals will celebrate the following anniversaries:

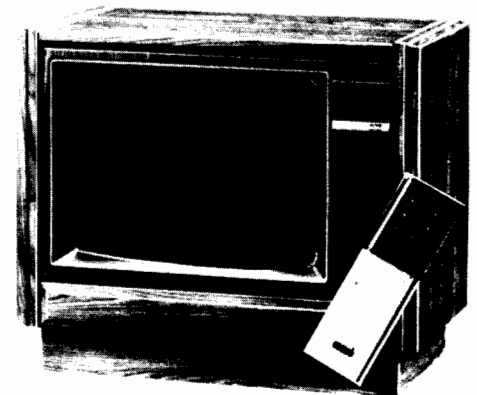
Celebrating Ten Years

Charlotte Thornton, customer service representative, Commercial Loan Operations.

Celebrating Five Years

Marilyn Leuty, vice president of lobby services.

Gerald Gally, programmer, Data Processing.



**RCA 25" Color Console TV
With Remote Control**

Moving to . . . Austin

First City National Bank of Austin would like to introduce you to two new officers, **Jeff Gray** and **Bill Mellon**.

Jeff joins Corporate Banking as a vice president and is responsible for lending functions to major Austin area corporations. Prior to joining First City, Jeff was a financial consultant at Shearson Lehman Brothers. Jeff comments about his career move, "When I made the decision to join First City, I knew I was making a good decision and I'm extremely pleased to have the opportunity to join the bank."

He is a graduate of The University of Texas with a B.B.A. in accounting. His community involvement is strong; he presently serves on the Board of Directors of the American Cancer Society; is president and on the Board of Camp Fire Inc., Balcones Council; and is on the Board of Trustees of the United Way, Capital Area.

Jeff is married and he and his wife Missy have three children.



Jeff Gray



Bill Mellon

As a vice president in First City's Private Banking Group I, Bill is responsible for professional and executive

lending. He was formerly with Wellington State Bank, Wellington, Illinois, where he served as vice president and assistant trust officer. Bill has been active in both civic and community involvement having served as past president of the Danville Illinois Kiwanis Club and past president of the Piakeshaw Council, Boy Scouts of America.

He has three sons and Bob, who is 15 years old, will be joining him soon to make Austin his home, too. When asked about his move to Austin, Bill comments, "I've always said I wanted to move to the Sunbelt, and Austin couldn't be a greater place to call home. In fact, during the first weeks that I've been here, I've driven over 700 miles touring Austin and the Hill Country."

We at First City would like to welcome Jeff and Bill to our bank, and we wish them much success with their careers at First City National Bank of Austin.

Let's Go To The Movies

First City still has plenty of movie tickets for sale. These tickets can save you up to \$2.25 per ticket — enough for popcorn and a drink! And now there are even more theatres to choose from. Every employee is encouraged to take advantage of this terrific offer.

AMC Theatres — \$2.75 each

Americana	— 2200 Hancock Drive
Northcross 6	— Anderson & Burnet
Aquarius 4	— 1500 South Pleasant Valley
Southwood 2	— 1423 West Ben White

Mann Theatres — \$3.00 each

Fox Triplex 3	— 6757 Airport Boulevard
Mann Westgate 3	— 4608 Westgate Boulevard

Presidio Theatres — \$3.50 each

Arbor 4	— 10000 Research
Lakehills 4	— 2428 Ben White
Lincoln Cinema 3	— Middle-Fiskville Road (opening in November)
Riverside 2	— 1930 Riverside
Southpark 3	— 1921 East Ben White
Village 4	— 2700 Anderson Lane

Movie tickets can be purchased from the Marketing Division on the tenth floor of First City Centre, Monday through Friday, from 8:00 a.m. to 4:30 p.m.

For accounting purposes, please keep in mind that tickets can be purchased by check or exact dollar amount only.

Do You Know These People?

The Human Resources Division is trying to locate the following individuals. Many of them are eligible for a distribution from the Profit Sharing Plan. If you have any information that might be of assistance in locating any of these people, please contact Vini Correll in the Human Resources Division at extension 4391.

Mark Anderson ?
 Evelyn Barr
 Darry Cross
 Darla Kay Crow
 David Cummings —
 Katherine Glover
 Matthew Janowski
 Ralph Lindsey
 Deborah LoPrinzi
 Joe K. Mang
 T. Ellice Marchak
 Carolyn McCormick
 Elton Medford
 Carmen Prince
 Teresa Rettberg
 Marnie Spiller

Moving Up



Dick Zinser



Terri Brown



Tracy Folsie



Janie Lara

John C. Scurlock, chairman of the board, and Jack A. Collins, president, First City National Bank of Austin, have announced the following promotions:

Dick Zinser has been promoted to senior vice president, Marketing and Business Development Division.

Terri Brown has been promoted to assistant vice president, Data Processing — Administrative Services.

Tracy Folsie has been promoted to trust administrative officer, Trust Division.

Janie Lara has been promoted to operations officer, Bookkeeping.

Congratulations to these individuals for their hard work and dedication to First City. Good luck with your new opportunities and responsibilities.

Advertising Brief

First City National Bank of Austin has reached another milestone with its community involvement advertising. **Financial Advertising Review**, a national monthly publication displaying creative forum for the people who plan and create financial advertising programs, has selected our Special Olympics print ad as an outstanding ad for community involvement. The ad appears under the Institutional Category of the August 1985 issue. **Financial Advertising Review** selects ads based on various categories such as, loans, ATMs, general services, and campaigns. The selection of ads are clipped from various sources and represent a cross section of advertising from the more than 14,000 banks throughout the country.

We are especially proud of this recognition since the ad was created in-house as opposed to having an advertising agency create it.



Austin Aqua Festival Highlights

It couldn't have been done without you! The volunteers, over 5,000, were the force behind the Festival. They devote much of their time and energy throughout the year, as well as during

the ten-day celebration. First City had a number of volunteers involved and here are a few of the faces who helped make this year's Aqua Festival the best ever.



Volunteers who helped make the Festival successful (left, to right) Melba Matthews, Funds Management; Jerri Kurio, operations, and Vickie Selby, operations.



What a pair ... Cheryl Hunter, New Accounts and Steve Ogle, Regional Banking.

September/October Birthdays

Tim Bailey	9-01	Kelly Morris	9-18
Doug Leach	9-01	Curt Wegenhoft	9-18
Sally Shaw	9-01	Daryl Fontenot	9-19
Kathleen Ward	9-01	Ramona Morris	9-19
Arlen Baird	9-02	Don Lane	9-20
Shannon Boggus	9-02	Debbie Cunningham	9-21
Amy Butler	9-02	Gary Gist	9-21
Alex Ferris	9-02	Patrick Wallace	9-21
Ray McBride	9-02	Karen Ponish	9-23
Kathleen Wortell	9-02	Jerry Shook	9-23
Edith Harris	9-05	Liz Duron	9-24
Elsa Lopez	9-05	Pam Maynard	9-24
Jessie Williams	9-05	Carolyn Nall	9-24
Kenneth Decker	9-06	Helene Marshall	9-25
Heidi German	9-06	Janet Nash	9-25
Beverly Scott	9-06	Matthew Fobi	9-26
Rachel Guzman	9-07	Lori Hawkins	9-26
Irene Jones	9-07	Patricia Barker	9-27
Donna Chaffin	9-08	Gwen Cline	9-28
Louisa Keyes	9-08	Sara Gray	9-28
Vickie Selby	9-09	Robert Nash	9-28
Elizabeth Thompson	9-09	Lana Tangum	9-29
Ruth Bone	9-11	Diana Cahoon	9-29
Rebecca Turrubiarte	9-11	Cecelia Cook	9-30
Raymond Brown	9-12	Ronnie Miertschin	9-30
Baba Naidoo	9-12	Brian Turner	10-02
Kay Scott	9-13	David Bixby	10-03
Theresa Topolski	9-13	Gary Fowler	10-03
Debra Grona	9-16	Carol Crimm	10-04
Claire Klemt	9-16	Ivan Shepperd	10-04
Thomas Schoonover	9-16	Darrell Shuler	10-04
David Barnett	9-17	Ray Hudson	10-05
Chris Brown	9-17	George Murray	10-05
Terry Good	9-18	Debbie Lowe	10-06
Donna Jones	9-18	Dolores Sifuentes	10-06

Happy Birthday!

Any questions concerning the Birthday List should be directed to the Human Resources Division.

Welcome To First City

We would like to welcome the following new employees to First City:

John Brown	Data Processing	4306
Sydney Calhoun	Customer Service	4502
Adele Collins	Data Processing	4309
Kay Culp	Loan Administration	4936
Barbara Graves	Real Estate	4436
James Harding	Bank Security	4563
Sharon Herron	Item Processing	4339
Janice Hunter	Real Estate	4586
Glenda Miller	Item Processing	4324
Paul Moreno	Mail Room	4600
Terry Schleucher	Data Processing	4306
Kimm Schoonover	Credit Analysis	4933
Eledith Walker	Credit Analysis	4613

September Training Schedule

The training schedule for the month of September is as follows:

Effective Business Writing
September 10, 12, 17, & 19

Communication for Work Leaders
September 17 & 25

Customer Relations
September 18 & 19

Information regarding course outlines and participant selection may be found in the Course Catalog. Classes will be limited to 15. Please complete a registration form for each participant and return it to Abbie Daly. If you have any questions, call Abbie at extension 4682. Training will be held in the Training Room, First City Centre, Ninth Floor.

Calendar Update

Sept. 2	Labor Day (Bank Closed)
Sept. 7	National Neighborhood Day
Sept. 8	Grandparents Day
Sept. 17	Citizenship Day
Sept. 22	First Day of Fall
Sept. 25	Yom Kippur
Sept. 30	Ask a "Stupid" Question Day

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