

FC Interest

Volume 2 Issue 3

March 31, 1987



LET ME WIN
BUT IF I CANNOT WIN
LET ME BE BRAVE IN THE ATTEMPT

May is fast approaching--and with the beautiful weather comes the Texas Special Olympics State Games! Plans are well underway for this year's event, which will be held May 27, 28, & 29.

First City has been a corporate sponsor for the past four years and our involvement with the program has grown each year.

Our participation is during the Opening Ceremonies on May 27. We are anticipating approximately 6000 athletes. The Texas Special Olympics is the largest athletic competition in the world for the mentally retarded.

According to Shannon Boggus, AVP in Marketing, Special Olympics is a sport in the truest sense of the word. The goal is not to win, but to try; to experience, not to conquer. Special Olympics is unique in that everyone has a chance to win, since competition is grouped not only by age and sex divisions, but also by ability divisions.

The success of Special Olympics has been made possible by the love and dedication of hundreds of thousands of volunteers who know that the mentally retarded have important contributions to make to society. Without your help, millions of special boys and girls and men and women would have continued to stand on the sidelines. They need Special Olympics and Special Olympics needs you.

Look for more information to arrive via inter-office mail. Volunteers should contact Martha Toro at extension 4808.

TRUST REFERRAL PROGRAM - 1987

In an effort to bring prospective Trust customers together with First City's Trust Officers, the First City National Bank of Austin Trust Referral Program - 1987 was kicked off March 1. The program is designed to reward those employees whose referrals result in the closing of Trust new business, and all full-time employees at FC Austin and FC Northwest Hills are eligible to participate.

Trust prospects should be referred to a Trust Officer on a Blue Prospect Card. These cards are available in Trust. Referrals may be made by personal introduction, by letter or by telephoning a prospect to arrange an appointment with a Trust Officer.

Your referral award will be paid to you one month after the new account has been placed on the Trust Department books and you must be employed by First City on the payment date. While the referral will be void if the sale is not completed within one year, there is no limit to the number of referrals or prospects you can submit.

Final determination of qualifying business will be made by the Trust Department's Senior Management. The Trust Division reserves the right to modify the program without notice. Referrals should be submitted to Carolyn Hand or Dru Etheredge. If you have questions regarding the program, contact John Wolf at extension 4806.



Time is running out for you to be eligible to win the VCR drawing! Sell an IRA Plus account before April 15 and get your name in the hat for a drawing to win a VCR. Be sure to check the IRA Plus New Accounts List, circle your customer's name, and submit it, along with your name to Shannon Boggus in Marketing.

And keep wearing those stickers! More than 300 envelopes with cash prizes inside have been given out to employees who are wearing their stickers. Don't be caught without yours the next time the person bearing envelopes hits your department.

HAPPY BIRTHDAY!

Helen Janak 4/1
 Jason Adams 4/3
 Roy Guerra 4/5
 Teresa Arroyo 4/6
 Bonnie MacKinnon 4/7
 Kelley Costin 4/8
 Bryan Simmons 4/9
 Jeannette McGowan 4/9
 Mary Hensley 4/11
 Julia Hall 4/12
 E.D. Tutt 4/13
 Janne Ingram 4/13
 Cheryl Hunter 4/13
 Melinda Smith 4/14
 Carol Johnson 4/14
 Cindy Strong 4/15
 Shirley Herring 4/15
 Richard W. Moore 4/19
 Dru Etheredge 4/20
 Rick Jackson 4/21
 Carolina Morell 4/21
 Ruby Collins 4/23
 Rosa Yebra 4/23
 Kelley Tucker 4/24
 Barbara Pierce 4/25
 John Wolf 4/25
 Janice Chapman 4/25
 Gary Peese 4/25
 Bill McFarland 4/26
 Bryan Keathley 4/26
 Ann Alfaro 4/27
 Olga Torres 4/27
 Carl Stephens 4/27
 Karen Crooks 4/29
 Rose Russell 4/29

APRIL ANNIVERSARIES

John Oncken	Operations	10-years
Terri Brown	Data Admin. Services	10-years
Ray Clark	Security	5-years
Glenda Lane	Mortgage Banking	5-years
Marilyn Stark	Data Programming	5-years
Elaine Wagner	Data Admin. Services	5-years

NEW FACES ☺☺☺☺☺☺☺☺☺☺☺☺☺☺☺☺

Please join us in welcoming these new employees to First City - Austin.

Sandy Carter	Data Operations
Thomas Gomez	Item Processing
Roy Guerra	Data Operations
Janne Ingram	Marketing/Business Dev.
Inez Templeton	Bookkeeping
Joe Trevino	Word Processing
Mary Frieze	Bookkeeping
Leigh Anne McCandless	Credit Administration
Jerry Almanza	New Accounts/ C.D.s
Irma Gonzalez	Teller Operations
Nina Garza	Credit Operations
Lucette Hoenes	Credit Analysis



 * FC Interest *
 * Published by the *
 * Human Resources Division *
 * Editor - Vini Correll *
 * Coeditor - Cindy Picard *
 * 473-4391 *
 * First City National Bank *
 * of Austin is an *
 * Equal Opportunity Employer *

APRIL TRAINING SCHEDULE

Number Skills	April 13 - 17
Performance Appraisal	April 21
Customer Relations Follow-up	April 29

For more information please reference the Course Catalog or contact Abbie Daly at ext. 4682.

Capital Metro

Capital Metro bus passes for May will be available April 16 & 17 in the Human Resources office. Remember, cash only!

AIB·AUSTIN*****

- Lending
 - Understanding Construction:
 - Documentation, Structural Aspects, Inspections
 - Lotus 1-2-3
- Marketing
 - Telemarketing: Establishing a Program for Your Institution
 - Importance of Image
- Operations
 - Documentation for Depository Accounts
 - Providing the Best Customer Service
 - Understanding FDIC
 - Safe Deposit Operations
 - Advanced New Accounts
 - Handling Performance Problems on the Teller Line
 - Lotus 1-2-3
- Human Resources
 - Updating Personnel Policies and Procedures for Small to Mid-size Banks
 - Handling Performance Problems on the Teller Line

Contact your AIB representatives Sharon Adamcik, Sammy Kipple, Linda Watson, Linda Rachui, Rose Russell, Terri Silva, Susan Moore, or Fred Gibbons for more information.

CALENDAR UPDATE

- April Fool's Day, April 1
- International Children's Book Day, April 2
- World Health Day, April 7
- Barbershop Quarter Day, April 11
- Palm Sunday, April 12
- Pan American Day, April 14
- Passover, April 14
- Penumbral eclipse of Moon, April 14
- U.S. income tax due, April 15
- Good Friday, April 17
- Easter, April 19
- Secretaries' Day, April 22
- Ramadan begins, April 30
- Walpurgis Night, April 30
- ☽ 6th; ☉ 13th; ☾ 20th; ● 27th
- Quick Notes:
 - AIB Sunrise Breakfast, April 17
 - AIB Softball Tournament, May 16

FOOD BANK HONORS FCNB - AUSTIN

On March 15, the Capital Area Food bank honored First City with a plaque thanking us for our contribution during last November's Food Drive. We donated a total of 1318 lbs! Of all of the contributors, we were the only bank that was presented an award. Our plaque will be displayed on the second floor. If you are in the neighborhood, you might like to stop by and see it.



HAVE-A-PALS • GET ACQUAINTED

Members of the Have-A-Pal Committee and children from Casis and Zavala Elementary Schools gathered together to get acquainted in the Cafeteria last Wednesday. Thirty-three children and their First City pals were served lemonade and ice cream sandwiches. They played games and 14 pairs of movie tickets were awarded. A good time was had by all.

The Have-A-Pal project is new this year and promises to be a great success. First City employees are matched with selected children from our Adopted Schools, Casis and Zavala. They spend time with the children, making crafts or going to the store. It is felt that a little extra attention can go a long way towards encouraging these children to stay in school.

Performance Fund - A Winner Because of Your Efforts!!!

The First City Performance Fund campaign has drawn to a close with some very successful results. From January 12 through February 28, more than 2,700 new accounts were opened Bancorporation-wide. This resulted in 127.3 million in deposits. New money from non-First City banks made up over 50% of the dollar mix.

First City National Bank of Austin tops the list of banks achieving outstanding results:

<u>Bank</u>	<u>Performance Fund Deposits (\$ Millions)</u>
FC Austin	\$11.6
FC Houston	10.3
FC El Paso	9.3
FC Central Park	6.8
FC Gulfgate	6.0

The top six banks generating new money include:

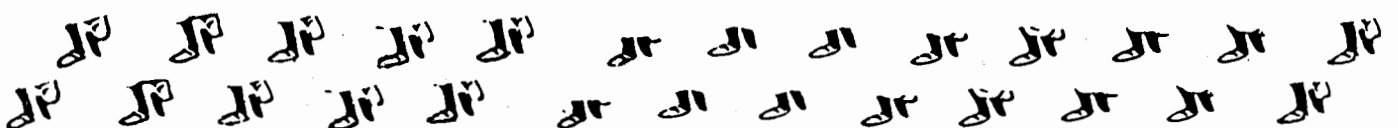
FC Westgate
FC Garland
FC Bellaire
FC Central Arlington
FC Northchase
FC Valleyview

The current Performance Fund rate is 6.5% and is paid on all Performance Fund balances of \$10,000 or more. This rate is very competitive among the major statewide S & L's and banks.

Congratulations to all of the outstanding performers in the Performance Fund campaign, and keep up the good work!

**Walk
America**

Put your walking shoes on and join the Teamwalk Challenge! Sandhya Patil of Real Estate reports volunteers are needed for the March of Dimes Annual WalkAmerica. It takes place Saturday, April 11, along the Hike & Bike Trail on Town Lake. The Walk will begin and end at Fiesta Gardens. Contact Sandhya at extension 4742 or Jan Baker of Commercial Loan Operations at extension 4586 for more details.



** MARKETING NOTICE **

If you have participated in a First City sponsored community involvement project during 1987 and you would like to have your participation included in your personnel records, contact the chairman of your event or Bobbie Collins at extension 4738. They will send you the new Volunteer Form to complete and submit to Human Resources.

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There will be a Community Involvement Committee meeting on Thursday, April 9, at 12:00 noon on the 15th floor. If you are unable to attend, please contact Bobbie Collins at extension 4738.

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April is here and with that so is the Austin Travis County Livestock Show and Rodeo. This year's event runs from April

3 until April 12 at the Texas Exposition and Heritage Center. In addition to the livestock show and rodeo, ten national recording acts are scheduled to appear:

Sawyer Brown	Michael Martin Murphy	Johnny Rodriguez
The Temptations	Lee Greenwood	Reba McEntire
Bellamy Brothers	Eddie Raven	Earl Thomas Conley
The Charlie Daniels Band		

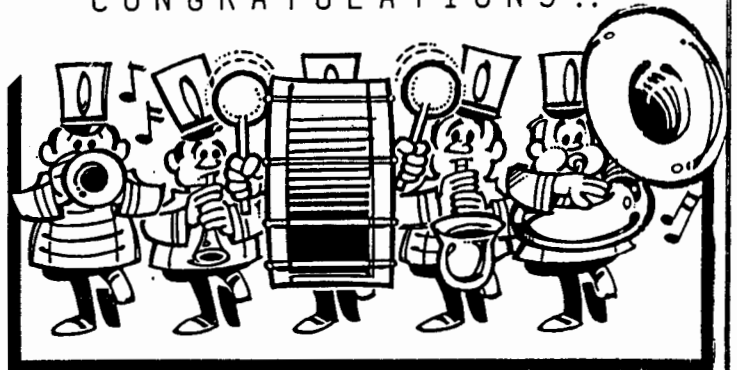
For more information concerning specific events, call Telepages at 345-6789.

"GOOD NEWS NUGGET"

Triana Gonzalez, PBX Operator in Communications, has been selected to travel to Moscow (yes, in the the Soviet Union) as part of a cultural exchange sponsored by the Austin Music Umbrella. Triana, along with other Austin musicians and artists, will depart Austin July 15 and return the 29.

Triana has been a professional singer for 15 years. Her specialty is Salsa music. Salsa is a combination of Puerto Rican and Cuban music that originated in New York. Triana performs Salsa music on Thursdays and Saturdays at Club Islas.

CONGRATULATIONS !!!



Suzanne Peschke of Bookkeeping and this year's Chairman of First City's team, wishes to recognize the following First City employees for their part in making the Bowl For Kids' Sake Tournament such a success.

Team Captains

Rose Russell
Tim Farmer
Jan Baker
Annette Ruback
Vickie Cooper

Workers

Connie Pietz
Jeanna Perez
Marilyn Faust
Rosa Yebra

Bowlers

Maria Deleza
Helen Estrada
Connie Blaschke
Trish Flynn
Kathy Taylor
Martha Toro
Regina Mennig
Pat Barker
Allan Wolf
Michelle Moheet
Carl Stephens
Liesa Generali
Carol Middleton
Jean Evans

Tidbits!

New Parents ...

Marilyn Stark, of Data Programming, and her husband Wayne welcomed their third daughter, Samantha Jane, on January 3. Samantha Jane weighed 8 lbs., 11 oz.

On February 27 Charlotte Thornton and her husband Kelly became the proud parents of a baby girl, Brittanie Kae. She weighed in at 7 lbs., 1 oz. Charlotte works in Commercial Loan Operations.

And from Item Processing--Romulus Johnson and his wife Jean are proud to announce the birth of their son, Alexander Romulus, on March 22 at 7:08 a.m., 8 lbs., 6 oz.

CONGRATULATIONS TO ALL THREE COUPLES ON THEIR NEW ADDITIONS!!!